## References

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- Chapter 10, Customer-Oriented Development
- » User Interface Design for Programmers, Joel Spolsky

**Readings and References** 

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#### » Anchoring the Software Process, Barry Boehm, USC

- http://citeseer.nj.nec.com/boehm95anchoring.html
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# Project Concepts

### CSE 403, Winter 2003 Software Engineering

http://www.cs.washington.edu/education/courses/403/03wi/

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# Elements of Lifecycle Objectives (LCO)

Operational Concepts

What is it?

- System Requirements What does it do for us?
- System and software architecture
- Lifecycle plan Who wants it? Who'll support it?
- Feasibility Rationale

# Definition of Operational Concept

- Top-level system objectives and scope
  - » User community?
    - business, personal, demographic



- » Environment this program works in?
  - device availability, networking fabric, ...
- » Major benefits?
  - Given the above, will the potential user be interested?
- » Establish what the system does and does not do
  - Realistic expectations now avoid disappointments later
  - "Warning: system will not make you young, sexy, rich."

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Is this really true?

How?



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#### **Elevator Pitch**



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- "Okay, we're going to the 75<sup>th</sup> floor. You've got a minute and a half. What is this thing of yours is supposed to do anyway?"
- Don't sell yourself on something that isn't true
  - » You are **not** marketing something that's already been made
  - » You are trying to figure out if there is a need for this wonder-blob that is being proposed





VicCale 10

CueCat 2000

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## Who will use it?

- Create typical scenarios for product usage
- Make up various example users » if you can't think of one, what does this tell you?
- Be specific
  - » assign them names, job titles, working relationships » dream up situations - typical, busy, breakdown, ...
- Talk to the customer about these scenarios » you'll be amazed - they know what's hot or not

### There is one *today*, many *tomorrows*

- Early discussion of objectives and scope is great
  - » you can make radical changes now to improve capability for growth and change in the future
- Don't create a product that is static by design
  - » A "point-solution" solves a particular problem at a particular time for a particular user group
- Don't need to design the changes, just show that they can happen in various ways

» think abstraction and layers



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A scenario from WhatTimeIsIt.com

Cindy is a teenager in high school. She goes to a pretty pathetic public high school, and she's pretty smart, so when she gets home at 2:00 pm, it only takes her about 7 minutes (on average) to do her Algebra homework. None of her other teachers even bother to give her homework. Her baby brother (half brother) is vegged out in front of the only TV set watching Teletubbies, so she spends the afternoon (from 2:07 until about 6:30, when her new mommy serves dinner) surfing the net and chatting with her friends on AOL. She's always looking for exciting new web sites. As a result of typing "What Time Is It?" randomly into a search engine (by mistake, she meant to ask one of her friends using Instant Messenger) she gets to WhatTimeIsIt.com, and sets up a new account. She chooses a user name and "RyanPhillipe" as her password, selects her time zone, and voila -- finds out what time it is.

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#### Other Usage Scenarios

- Who is responsible for on-going funding?
  - » Can you imagine the scenario in which the funding for maintenance is requested? Is any money forthcoming?
- Which group is doing sysadmin for this?
  » Are they glad about it? Does it totally mess them up?
- Who will support it when it breaks?
  - » 1-hour on-site support? 3-month bug fix release cycle?
- Who will be responsible for new features?
  - » requirements? implementation?

## What is the Life-Cycle plan?

• "The WWWWWHH principle"

» Why is the	system being developed?	Objectives
» What will b	be done When?	Schedules
» Who will d	o it? Where are they?	Responsibilities
» How will the	he job be done?	Approach
» How much	of each resource?	Resources

• This can be done in one or two slides early on in the project, more detail in later spins

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# Feasibility Rationale

