



## A close look at software Infrastructure business (Design, Development & Processes)

University of Washington  
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## Agenda

- 4thpass Overview
- Product History
- MAS Overview (Mobile Application System)
- Development Challenges
- Product Lifecycle Overview
- Engineering Process
- What improvements are needed?
- So what does it take to be successful in software field?
- Discussion . .



## 4thpass Overview

- Headquarters: Seattle, WA
- Founded in 1997 (self-funded)
- Current headcount: 68
- Technology focus on Wireless Provisioning Infrastructure
- Series 'A' funding in May 2001  
(OVP, Invest Corp, Motorola & Nextel)
- Acquired by Motorola in September 2003
- Active member of various standard bodies world-wide  
(JSR 118, JSR 124, JSR 185, OMA, GSMA)
- Leading next generation technologies development to support 3G and other end-to-end data services initiatives



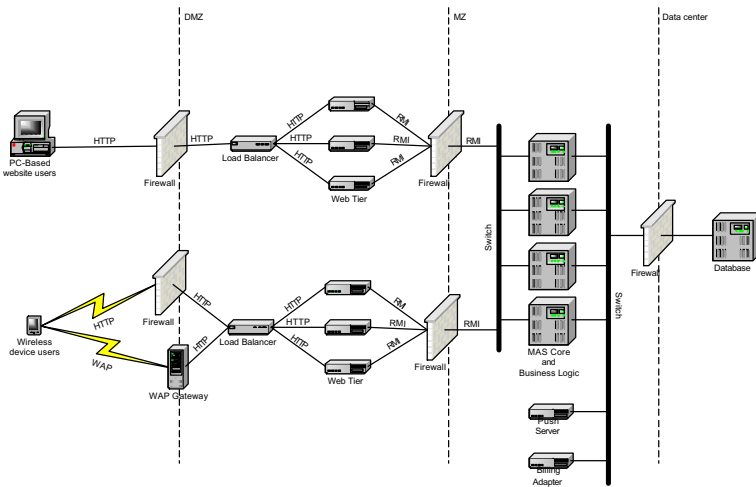
## Product History

- Initial focus on 'Obfuscation' technology and Java deployment on clients. Targeted niche market with 'SourceGuard' product upon launch of company in 1997.
- Captured 70% of market within 18 months of launch of SourceGuard. Product focused on User Interface and ease of use. Three flavor of product: Enterprise, Professional and Basic.
- Launched KBrowser (micro-browser) in 1999. Launched on Palm platform and preview on Java using the earliest standards, evolving finally into support for MIDP 1.0. Customers: LG Telecom, RIM
- Became apparent that the bigger problems lie in getting applications to handset – Mainly in field of security, billing and authentication. Started design & development of Mobile Application System in fall 1999
- Commercial release of MAS in fall 2000
- First MAS customer - LG Telecom, Korea
- Next MAS Customer – Telefonica Global (Spain)
- Current Customer base: LG Telecom, Telefonica, Nextel, mmO2, China Mobile (CMCC), T-Mobile (USA)
- Potentially 200 million+ customer on MAS system





# MAS Architecture Overview



## J2EE Based Architecture

- 5 Tier Architecture
- Enterprise Java Beans (EJB)
- Plug-ins based Framework
- JSP/XSLT (WML, XHTML, HTML, etc),
- Support for JNDI, LDAP, SMS, MMS
- SG Java Bytecode Technology

# Development Challenges

- Maintaining quality of product and at same time releasing product with short cycles
- Maintaining Scalability and fault-tolerance to meet stringent SLAs (Service Level Agreements) that operators want.
- Being nimble and at same time maintaining design and architecture integrity
- Operational challenges: Limited resources, market convergence, organizational challenges with increase in team size
- Commoditization of product: More competitors joining fray – without same feature set but saying 'yes' to RFIs anyway!

# Product Release Cycle Overview

## Marketing & Emerging Technologies

- Problems needs
- Technical Feasibility
- Proof of Concept Prototyping

## Product Management

- Marketing Feasibility
- Requirements
- Time to Market
- Priorities
- MRD
- Functional Spec
- UI Illustrations

## Research & Development

- Engineering Feasibility
- Engineering Planning
- Preliminary Design
- Critical Design
- Implementation
- Unit Test
- Integration
- Alpha Test
- Beta Release

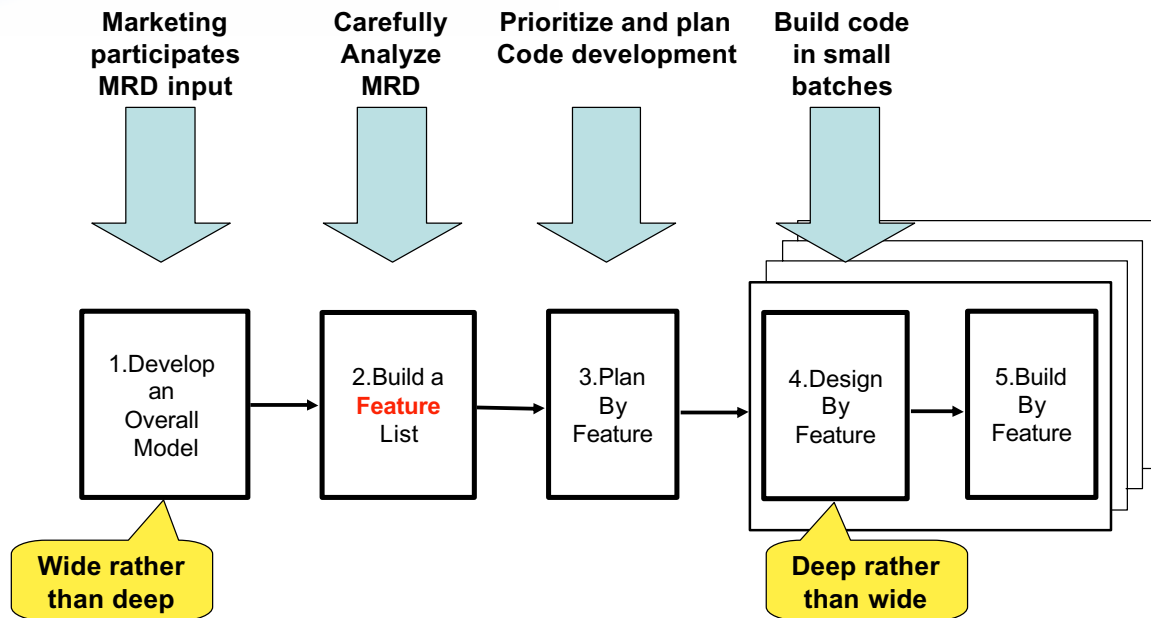
## Deployment & Support

- Beta Deployment & Test
- Product Release
- Acceptance Test
- Commercial Deployment
- Post-deployment Support

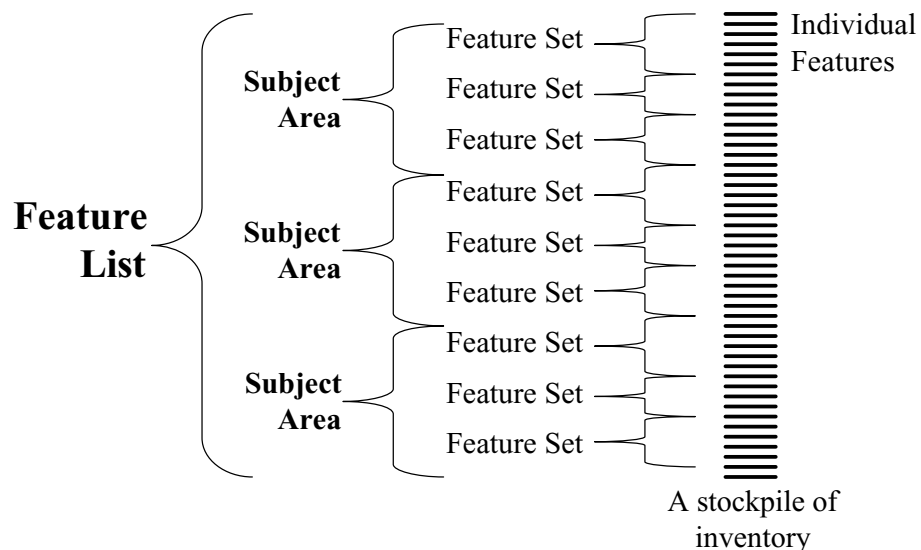
# Engineering Excellence

- **Key Areas being focused upon**
  - Fine grained control
  - End-to-end Traceability
  - Focus on Quality
- **Architecture & Design Integrity**
  - Architecture is alive and changes to address new requirements.
  - Architectural integrity is Key. Without it, becomes hard to maintain consistency.
- **Design Methodology being followed**  
Feature Driven Development (modified)

# FDD – an agile methodology



# FDD – How it works



# Project Overview

Features			Issues		Milestones								Complete
Started	Completed	Total	Open	Blocked	Modeling		Planning		Design & Build		Ship		
Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual		
118	90	572	1	1	92762	92762	10462	10462	120362				33.6%

■ Not Started
 ■ Started
 ■ Watch
 ■ Late
 ■ Completed

### Issue List

ID	Issue Description	Assigned to	Planned date	Solved on	Features affected:
6	Development database down.	Lang Hoang	11/4/02		507, 508, 509, 511, 515, 516, 517, 518, 519, 520, 521

■ Not Started
 ■ Started
 ■ Late
 ■ Completed

### Subject Area Summary

ID	Subject Area Name	Started	Completed	Total	Complete
4	content management	33	47	159	47.24%
6	device management	25	0	69	31.84%
10	Rules Engine	1	7	8	87.52%
13	Filtering	6	6	12	50.0%
17	SOAP API	0	0	1	0.0%
18	Transport	34	0	48	31.27%
19	Subscriber Management	0	0	1	0.0%
20	Admin and Deployment	0	0	62	0.0%
29	Navigation	17	0	20	59.4%
30	Messaging	0	0	45	0.0%
31	Digital Rights Management	0	0	20	0.0%

### CPW Summary

ID	Brief Description	Issues Open	Issues Blocked	Complete
11	DeviceTypeManager - bundle parsing	0	0	99.0%
12	FilterManager - pipeline configuration and basic filtering	0	0	100.0%
13	FilterManager - caching and device compatibility updates	0	0	1.0%
14	DeviceTypeManager - load and store functionality	1	1	99.0%
15	Incompatibility Reasons	0	0	1.0%
16	FilterManager - Rules Engine	0	0	100.0%
17	Content Scanning and Verification	0	0	100.0%
18	First Content Browser	0	0	99.0%
19	Delivery Manager Implementation + Git for MMSHTTP, Java for HTTP	0	0	44.0%
20	Content Management: Screen Savers and Wallpaper	0	0	0.5%

# Feature List

### List of Features

ID	Feature Name	Type	Subject Area	Feature Set	Compl.	Complete	Complete date
407	normalize boolean expression	FD	Rules Engine	Initialization	3	100.0%	10/16/02
408	generate RuleSystem from normalized expression	FD	Rules Engine	Initialization	2	100.0%	10/16/02
409	get relevant content profiles from device	FD	Rules Engine	Matching	1	100.0%	10/16/02
410	get RuleSystem from content profile	FD	Rules Engine	Matching	1	100.0%	10/16/02
411	get possible Delivery Methods for content profile	FD	Rules Engine	Matching	1	100.0%	10/16/02
412	get RuleSystem from Delivery Method	FD	Rules Engine	Matching	1	100.0%	10/16/02
413	match Content attributes against RuleSystems	FD	Rules Engine	Matching	2	100.0%	10/16/02
414	determine incompatibility reasons	FD	Rules Engine	Matching	3	1.0%	
420	filter CatalogEntry with FilteringComponent	FD	Filtering	Filtering	3	100.0%	10/16/02
421	filter Category using AccessFilter	FD	Filtering	Filtering	2	100.0%	10/16/02
422	filter PhysicalContent using DeviceCompatibilityFilter	FD	Filtering	Filtering	3	100.0%	10/16/02
423	filter ApplicationPhysicalContent using APISecurityFilter	FD	Filtering	Filtering	2	100.0%	10/16/02
424	build FilterPipeline using FilterConfiguration	FD	Filtering	Filtering	3	100.0%	10/16/02
429	update FilterCache for added FirmwareFamily	FD	Filtering	Filter Management	3	1.0%	
430	update FilterCache for removed FirmwareFamily	FD	Filtering	Filter Management	2	1.0%	
431	update FilterCache for added CatalogEntry	FD	Filtering	Filter Management	4	1.0%	
432	update FilterCache for updated CatalogEntry	FD	Filtering	Filter Management	3	1.0%	
433	update FilterCache for removed CatalogEntry	FD	Filtering	Filter Management	3	1.0%	
434	update FilterCache for updated FirmwareFamily	FD	Filtering	Filter Management	3	1.0%	
438	process FilterConfiguration from FilterConfigFile	FD	Filtering	Filter Management	3	100.0%	10/16/02
455	Validate CP Content type for the Content	FD	content management	validating content	2	100.0%	10/16/02
456	SOAP API additions	FD	SOAP API	SOAP	3	0.0%	
457	Log Purchase Agreement as Billing Event	FD	content management	logging content events	2	0.0%	
458	Log Download Attempt	FD	content	logging content events	2	0.0%	



# Subject Area

Logged in as: Guest Log out

## Subject Area Filtered by Release

Products > Product 1 [MAS] > Release 16 [Polo] > SA 18 [Transport]

**Full Description**

**Actions**

- Edit this Subject Area
- Create a new Feature Set
- View for All Releases

**Subject Area Detail**

ID	Subject Area Name	Features			Complete
		Started	Completed	Total	
18	Transport	34	0	46	31.57%

**Feature Set Summary**

ID	Feature Set Name	Features			Complete
		Started	Completed	Total	
39	Instrumenting content	0	0	4	0.0%
40	delivering content	32	0	41	34.34%
41	monitoring network & systems	2	0	3	28.33%

■ Not Started 
 ■ Started 
 ■ Watch 
 ■ Late 
 ■ Completed

Galileo Feature Tracking System, 0.22  
Alphas, Inc.

# Feature Set

**Feature Set Detail**

ID	Feature Set Name	Features			Complete
		Started	Completed	Total	
40	delivering content	32	0	41	34.34%

■ Not Started 
 ■ Started 
 ■ Watch 
 ■ Late 
 ■ Completed

**List of Features**

ID	Feature Name	Milestones							
		Watch Through	Design	Design Review	Coded	Code Review	Promote to Build	Planned	Actual
491	Deliver application for HIG Smartphone devices								
504	Pincard successful/unsuccessful confirmation for download event								
522	deliver ring tone in SMS   MEX	10/7/02	10/14/02	10/23/02					
525	deliver ring tone in MMS   MEX	10/7/02	10/14/02	10/23/02					
524	deliver ring tone in HTTP/MP3   MEX	10/1/02	10/14/02	10/23/02					
525	deliver ring tone in EMS   MEX	10/1/02	10/14/02	10/23/02					
526	deliver ring tone in SMS   Malcoy	10/7/02	10/14/02	10/23/02					
527	deliver ring tone in MMS   Malcoy	10/7/02	10/14/02	10/23/02					
528	deliver ring tone in HTTP/MP3   Malcoy	10/1/02	10/14/02	10/23/02					
529	deliver ring tone in EMS   Malcoy	10/1/02	10/14/02	10/23/02					
530	deliver ring tone in HTTP/MP3   MP3	10/1/02	10/14/02	10/23/02					
531	deliver screen saver in SMS   GP	10/7/02	10/14/02	10/23/02					
532	deliver screen saver in MMS   GP	10/7/02	10/14/02	10/23/02					
533	deliver screen saver in HTTP/MP3   GP	10/1/02	10/14/02	10/23/02					
534	deliver screen saver in SMS   GP	10/1/02	10/14/02	10/23/02					
535	deliver screen saver in SMS   VMBP	10/7/02	10/14/02	10/23/02					
536	deliver screen saver in HTTP/MP3   VMBP	10/1/02	10/14/02	10/23/02					
537	deliver screen saver in SMS   VMBP	10/1/02	10/14/02	10/23/02					
538	deliver wall paper in SMS   GP	10/7/02	10/14/02	10/23/02					



# Chief Programmer Worksheet

**CPW Summary**

Client Programmer	Developer/s	Planned Date	Actual Date
John Small	John Small Markus Jensen	(None)	(None)

**Issue List**

ID	Issue Description	Assigned to	Planned date	Delivered on	Features affected
2	Delivery Manager Design Review	John Small	10/18/02	10/18/02	522, 523, 524, 525, 526, 527, 528, 529, 530, 531, 532, 533, 534, 535, 536, 537, 538, 539, 540, 541, 542, 543, 544, 545, 546, 547, 553, 555, 558, 557, 558, 560, 561, 562, 563, 564
7	EAOS is flaring up again. And again. And again.	John Small	11/5/02	11/5/02	532, 536, 540, 547, 553, 555, 557, 559, 562, 564

Not Started  
  Blocked  
  Late  
  Completed

**Feature Detail**

ID	Feature Name	Milestone											
		Walk through		Design		Design Review		Coded		Code Review		Promote to Build	
		Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual
532	Deliver screen saver in MMS & GP	10/18/02	10/18/02	10/18/02	10/18/02	10/18/02	10/23/02						
533	Deliver screen saver in HTTPSWAP & GP	10/18/02	10/18/02	10/18/02	10/18/02	10/18/02	10/23/02						
536	Deliver wall paper in MMS & GP	10/18/02	10/18/02	10/18/02	10/18/02	10/18/02	10/23/02						
540	Deliver wall paper in HTTPSWAP & GP	10/18/02	10/18/02	10/18/02	10/18/02	10/18/02	10/23/02						
547	Deliver application in HTTPSWAP & GP	10/18/02	10/18/02	10/18/02	10/18/02	10/18/02	10/23/02						
555	Deliver success message from manager	10/18/02	10/18/02	10/18/02	10/18/02	10/18/02	10/23/02						
557	Check Internal for message	10/18/02	10/18/02	10/18/02	10/18/02	10/18/02	10/23/02						
559	Manage time for response	10/18/02	10/18/02	10/18/02	10/18/02	10/18/02	10/23/02						

## What Improvements are needed?

- Communication: Working towards improving communication between team members is very high on my agenda.
- Learn from past: Mistakes are not bad – as long as one learns from mistake. More so in an environment with pressure to succeed.
- Make it more enjoyable and challenging: If one enjoys work and feels challenged, it improves team morale and team works more efficiently.
- Improve on processes as we learn, to make them more efficient and practical.
- Training: Keep team updated on new paradigms and help individual to improve, thus improving team functionality.
- This year focus on three things: Improved Responsiveness, Improved Quality & Improved Bench Strength.

## So, What does it take to be successful in software field?

- Technology is 'mean' to a business 'end': Understand business reasons behind technology that you are asked to build.
- Don't be afraid of processes – they are there to make life easier, and not harder. Always keep in mind though: you run the processes and not other way around.
- Don't be afraid of asking questions – if something does not make sense, challenge it.
- Understand bigger picture – not just what you are working on, but where it fits in the bigger picture. It will make you build better and practically usable software.
- Enjoy what you do – don't do it for sake of doing it. If you enjoy what you do, its bound to show up in your work.
- Work hard – there is no substitute for it. There are no shortcuts. Work hard and doors will automatically open for you.
- “Always aim for stars. Even if you miss, you may end up falling on moon”.

## Questions?

- So – what can I answer for you?